

28/06/2024

1. Buyer

1.1 Buyer

Official name: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Legal type of the buyer: Central government authority

Activity of the contracting authority: Economic affairs

2. Procedure

2.1 Procedure

Title: Procurement of experts for the execution of the IT outsourcing programme in Senegal of CBI

Description: CBI is implementing a project in Senegal's IT outsourcing sector to contribute to the achievement of the following long-term vision: Senegal has a well-structured, balanced and inclusive ITO ecosystem, where Senegalese-owned sustainable SMEs are able to thrive. The Senegalese ITO ecosystem propels SMEs toward their growth objectives by prioritizing sustainable growth and championing women's upward mobility. 1. Expert for business export coaching and strategic management support in Senegal's ITO sector targeting the EU market. Maximum value inception phase: € 150.000. Maximum total contract value: € 550.000. 2. Expert for institutional and service development with systems change focus. Maximum value inception phase: € 150.000. Maximum total contract value: € 550.000. 3. Expert for gender equality, women's economic empowerment and gender-sensitive systems change. Maximum value inception phase: € 80.000. Maximum total contract value: € 350.000. 4. Expert for local project coordination, business export coaching and systems change development support. Maximum value inception phase: € 80.000. Maximum total contract value: € 350.000.

Procedure identifier: cbd1d705-2557-49b0-bb4b-a8c7543e2276

Internal identifier: 202308066

Type of procedure: Open

The procedure is accelerated: No

2.1.1 Purpose

Nature of the contract: Services

Main classification(cpv): 72000000IT services: consulting, software development, Internet and support

2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

2.1.4 General information

Legal basis:

Directive 2014/24/EU

5. Lot

5.1 Lot:LOT-0001

Title: Expert for business export coaching and strategic management support in Senegal's ITO sector targeting the EU market.

Description: Expert for business export coaching and strategic management support in Senegal's ITO sector targeting the EU market. Maximum value inception phase: € 150.000. Maximum total contract value: € 550.000.

Internal identifier: 1

5.1.1 Purpose

Nature of the contract: Services

Main classification(cpv): 72000000IT services: consulting, software development, Internet and support

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information:

5.1.3 Estimated duration

Duration: 5YEAR

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA)

5.1.10 Award criteria

Criterion:

Type: Quality

Name: 5.2.1. Award criteria relating to expertise and approach in business export coaching for Senegalese ITO companies .

Description: See tender document

Weight (points, exact): 30

Criterion:

Type: Quality

Name: 5.2.2. Preferences relating to networking in the European ITO sector.

Weight (points, exact): 30

Criterion:

Type: Quality

Name: 5.2.3. Preferences relating to strategic management support for growth of SMEs.

Weight (points, exact): 30

Criterion:

Type: Price
Name: Price
Weight
(points, exact): 10

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system

No dynamic purchase system

Electronic auction:

5.1.16 Further information, mediation and review

Mediation organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing additional information about the procurement procedure: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more information on the review procedures: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation signing the contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot:LOT-0002

Title: Expert for institutional and service development with systems change focus.

Description: Expert for institutional and service development with systems change focus. Maximum value inception phase: € 150.000. Maximum total contract value: € 550.000.

Internal identifier: 2

5.1.1 Purpose

Nature of the contract: Services

Main classification(cpv): 72000000IT services: consulting, software development, Internet and support

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional

information:

5.1.3 Estimated duration

Duration: 5YEAR

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA)

5.1.10 Award criteria

Criterion:

Type: Quality

Name: 5.2.4. Preferences relating to building and leading multi-stakeholder initiatives for an inclusive sector (focussing on a specific target group).

Weight
(points, exact): 30

Criterion:

Type: Quality

Name: 5.2.5. Preferences relating to building and leading multi-stakeholder initiatives for an inclusive sector for SMEs.

Weight
(points, exact): 30

Criterion:

Type: Quality

Name: 5.2.6. Preferences relating to sustainable business service delivery models.

Weight
(points, exact): 30

Criterion:

Type: Price

Name: Price

Weight
(points, exact): 10

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system

No dynamic purchase system

Electronic auction:

5.1.16 Further information, mediation and review

Mediation organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing additional information

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

about the
procurement
procedure:

Organisation
providing

more information
Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)

on the review
procedures:

Organisation
signing the
contract:

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)

5.1 Lot:LOT-0003

Title: Expert for gender equality, women's economic empowerment and gender- sensitive systems change.

Description: Expert for gender equality, women's economic empowerment and gender- sensitive systems change. Maximum value inception phase: € 80.000. Maximum total contract value: € 350.000.

Internal
identifier: 3

5.1.1 Purpose

Nature of the
contract: Services

Main
classification(72000000IT services: consulting, software development, Internet and support
cpv):

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional
information:

5.1.3 Estimated duration

Duration: 5YEAR

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA)

5.1.10 Award criteria

Criterion:

Type: Quality

Name: 5.2.7. Preferences relating to local stakeholder engagement for systems change with a focus on gender equality in Senegal's ITO sector.

Weight
(points, exact): 30

Criterion:

Type: Quality

Name: 5.2.8. Preferences relating to an approach to enhance gender equality and women's economic empowerment within Senegalese ITO SMEs.

Weight 30

(points, exact):

Criterion:

Type: Quality

Name: 5.2.9. Preferences relating to supporting sustainable business service models .

Weight 30

(points, exact):

Criterion:

Type: Price

Name: Price

Weight 10

(points, exact):

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system

No dynamic purchase system

Electronic auction:

5.1.16 Further information, mediation and review

Mediation organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing additional information about the procurement procedure: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more information on the review procedures: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation signing the contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot:LOT-0004

Title: Expert for local project coordination, business export coaching and systems change development support.

Description: Expert for local project coordination, business export coaching and systems change development support. Maximum value inception phase: € 80.000. Maximum total contract value: € 350.000.

Internal identifier: 4

5.1.1 Purpose

Nature of the contract: Services

Main classification(72000000IT services: consulting, software development, Internet and support cpv):

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information:

5.1.3 Estimated duration

Duration: 5YEAR

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA)

5.1.10 Award criteria

Criterion:

Type: Quality

Name: 5.2.10. Preferences relating to expertise regarding Senegal's ITO sector.

Weight (points, exact): 30

Criterion:

Type: Quality

Name: 5.2.11. Preferences relating to local stakeholder engagement for systems change with a focus on gender equality in Senegal's ITO sector.

Weight (points, exact): 30

Criterion:

Type: Quality

Name: 5.2.12. Preferences relating to networking within the Senegalese ITO sector

Weight (points, exact): 30

Criterion:

Type: Price

Name: Price

Weight (points, exact): 10

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system

No dynamic purchase system

Electronic auction:

5.1.16 Further information, mediation and review

Mediation organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing additional information about the procurement procedure: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more information on the review procedures: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation signing the contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6. Results

Maximum value of the framework agreements in this procedure: 1 800 000EUR

Approximate value of the framework agreements: 0EUR

6.1 Result Lot Identifier: LOT-0001

At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 550 000EUR

6.1.2 Information about winners

Winner:

Official name: Vogelaar Beheer B.V.

Tender:

Tender identifier: 1

Identifier of lot or group of lots: LOT-0001

Value of the result: 550 000EUR

Subcontracting

: no

Contract information:

Identifier of the contract: CON-0001

Title: P1 Expert for business export coaching and strategic management support in Senegal's ITO sector targeting the EU market.

Date of the conclusion of the contract: 30/04/2024

The contract is awarded within a framework agreement: false

Organisation signing the contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 2

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 2

Type of received submissions: Tenders

Number of tenders or requests to participate received: 3

6.1 Result Lot Identifier: LOT-0002

At least one winner was chosen.

Framework agreement:

Maximum value of the framework: 550 000EUR

agreement:

6.1.2 Information about winners

Winner:

Official name: Fair & Sustainable Consulting

Tender:

Tender identifier: 2

Identifier of lot or group of lots: LOT-0002

Value of the result: 550 000EUR

Subcontracting no
:

Contract information:

Identifier of the contract: CON-0002

Title: P2 Expert for institutional and service development with systems change focus.

Date of the conclusion of the contract: 24/04/2024

The contract is awarded within a framework agreement: false

Organisation signing the contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 4

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 4

Type of

received Tenders
submissions:
Number of
tenders or
requests to 4
participate
received:

6.1 Result Lot Identifier: LOT-0003

At least one winner was chosen.

Framework agreement:

Maximum
value of the 350 000EUR
framework
agreement:

6.1.2 Information about winners

Winner:

Official name: Vollebregt Strategic Consultancy

Tender:

Tender
identifier: 3

Identifier of
lot or group LOT-0003
of lots:

Value of the
result: 350 000EUR

Subcontracting no
:

Contract information:

Identifier of
the contract: CON-0003

Title: P3 Expert for gender equality, women's economic empowerment and gender-sensitive systems change.

Date of the
conclusion of 26/04/2024
the contract:

The contract
is awarded
within a false
framework
agreement:

Organisation
signing the Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
contract: Nederland (RVO)

6.1.4 Statistical information

Received tenders or requests to participate:

Type of
received Tenders submitted electronically
submissions:

Number of tenders or requests to participate received: 1

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 2

Type of received submissions: Tenders

Number of tenders or requests to participate received: 2

6.1 Result Lot Identifier:LOT-0004

At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 350 000EUR

6.1.2 Information about winners

Winner:

Official name: DND Consulting

Tender:

Tender identifier: 4

Identifier of lot or group of lots: LOT-0004

Value of the result: 350 000EUR

Subcontracting : no

Contract information:

Identifier of the contract: CON-0004

Title: P4 Expert for local project coordination, business export coaching and systems change development support.

Date of the conclusion of the contract: 14/05/2024

The contract
is awarded
within a false
framework
agreement:

Organisation
signing the Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
contract: Nederland (RVO)

6.1.4 Statistical information

Received tenders or requests to participate:

Type of
received Tenders submitted electronically
submissions:

Number of
tenders or 1
requests to
participate
received:

Type of
received Tenders from micro, small or medium tenderers
submissions:

Number of
tenders or 0
requests to
participate
received:

Type of
received Tenders
submissions:

Number of
tenders or 1
requests to
participate
received:

8. Organisations

8.1 ORG-0001

Official name: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)

Registration
number: 12024663

Postal address: Prinses Beatrixlaan 2

Town: Den Haag

Postcode: 2595 AL

Country
subdivision Agglomeratie 's-Gravenhage(NL332)
(NUTS):

Country: Netherlands

Contact point: Maurice Janson

Email: maurice.janson@rvo.nl

Telephone: +31 880425166

Internet
address: <http://www.rvo.nl>

Other contact points:

Official name: -

Town: nvt

Postcode: 2595 AL

Country
subdivision (NUTS): Agglomeratie 's-Gravenhage(NL332)

Country: Netherlands

Email: nvt@nvt.nl

Internet
address: <http://www.nvt.nl>

Other contact points:

Official name: Rechtbank 's-Gravenhage

Postal address: Postbus 20302

Town: Den Haag

Postcode: 2500 EH

Country
subdivision (NUTS): Agglomeratie 's-Gravenhage(NL332)

Country: Netherlands

Email: voorlichting.rb.den.haag@rechtspraak.nl

Telephone: +31 703813131

Internet
address: <http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Review organisation

Organisation providing more information on the review procedures

Mediation organisation

Organisation signing the contract

8.1 ORG-0003

Official name: Fair & Sustainable Consulting

Size of the
economic operator: small

Registration
number: 30245359

Postal address: Arthur van Schendelstraat 550

Town: UTRECHT

Postcode: 3511MH

Country subdivision (NUTS): Utrecht(NL310)
Country: Netherlands
Email: netherlands@fairandsustainable.org
Telephone: +31 302348281
Internet address: <http://www.fairandsustainable.org>

Roles of this organisation:

Tenderer

Group leader

Winner of these lots: LOT-0002

8.1 ORG-0005

Official name: DND Consulting

Size of the economic operator: large

Registration number: 984939

Postal address: Cité SIPRES Cheikh Anta 33

Town: Dakar

Postcode: 10700

Country: Senegal

Email: diabel.ndaw@gmail.com

Telephone: +221 773778470

Internet address: <http://www.dnd-consulting.com>

Roles of this organisation:

Tenderer

Group leader

Winner of these lots: LOT-0004

8.1 ORG-0002

Official name: Vogelaar Beheer B.V.

Size of the economic operator: sme

Registration number: 27253873

Postal address: Oude Delft 139

Town: Delft

Postcode: 2611HA

Country subdivision (NUTS): Delft en Westland(NL333)

Country: Netherlands
Email: dummy@example.com
Telephone: +31 600000000

Roles of this organisation:

Tenderer

Group leader

Winner of these lots: LOT-0001

8.1 ORG-0004

Official name: Vollebregt Strategic Consultancy

Size of the economic operator: sme

Registration number: 76973328

Postal address: Mangoweg 67

Town: Leiden

Postcode: 2321HZ

Country subdivision (NUTS): Agglomeratie Leiden en Bollenstreek(NL337)

Country: Netherlands
Email: dummy@example.com
Telephone: +31 600000000

Roles of this organisation:

Tenderer

Group leader

Winner of these lots: LOT-0003

11. Notice information

11.1 Notice information

Notice identifier: dec34dff-9ec9-4043-aff8-9d1aa41389a3-01
/version:

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice dispatch date: 28/06/2024 09:16 +02:00

Languages in which this notice is officially available: English

11.2 Publication information