

02/07/2024

## 1. Buyer

### 1.1 Buyer

Official name: ProRail B.V.

Legal type of the buyer: Entity with special or exclusive rights

Activity of the contracting entity: Railway services

## 2. Procedure

### 2.1 Procedure

Title: Netherlands - Fibre Optic Accoustic Sensing interrogators

Description: Delivery of 2 interrogators See the tender documents

Procedure identifier: 32ce831a-5f6a-4891-a264-fc4e12ee4667

Type of procedure: Open

The procedure is accelerated: No

#### 2.1.1 Purpose

Nature of the contract: Supplies

Main classification( cpv): 34632000Railways traffic-control equipment

#### 2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

#### 2.1.4 General information

Legal basis:

Directive 2014/25/EU

## 5. Lot

### 5.1 Lot:LOT-0000

Title: Landelijk - Fibre Optic Accoustic Sensing interrogators

Description: Delivery of 2 interrogators 2 interrogators

Internal identifier: 1

#### 5.1.1 Purpose

Nature of the contract: Supplies

Main classification( cpv): 34632000Railways traffic-control equipment

Options:

Description of Lease agreement under the provision of 2 interrogators.  
the options:

### 5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional  
information:

### 5.1.3 Estimated duration

Duration: 12MONTH

### 5.1.4 Renewal

Maximum  
renewals: 1

The buyer  
reserves the  
right for

additional  
purchases  
from the

contractor, as  
described here

The agreement is for a period of 12 months with an optional extension of up to 1 x 6 months.

:

### 5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA)

Additional information: The contract has a fixed term of one year with one six-month extension option. This brings the maximum term to one and a half (1.5) years.

### 5.1.10 Award criteria

Criterion:

Type: Price

Name: Award criterion 1 - Tender budget (price)

Description: The award criterion is the most economically advantageous tender on the basis of Awarding on Value. The objective of the Awarding on Value methodology is to challenge tenderers to offer innovative and high-quality products and/or services. The basic idea is that quality is translated into money with the underlying rationale: how much money is it worth to us as the Procurement Team to buy high-quality and/or innovative products/services? The price consists of the offer price as stated in the tender budget (Appendix 3). To clarify: the submitted tender price (Appendix 3) is the amount that actually applies as the contract price. The added value expressed in notional discounts in euro amount(s) are only used to determine the assessment price (notional reduction of the tender price).

Weight  
(points, exact): 0

Criterion:

Type: Quality

Name: Award criterion 2 - Quality criterion delivery time

ProRail is seeking delivery of the interrogators as soon as possible. Maximum added value is achieved when the delivery is as soon as possible. The delivery time includes both the preparation and the actual delivery of the interrogator at our location in

Description: Amersfoort, the Netherlands, after the signing of the contract. Documents to be submitted: Appendix 9. Award criterion 1. Delivery time (completed and signed) A maximum quality value (notional discount) of €45,000 can be achieved for this criterion.

Weight (points, exact): 0

Criterion:

Type: Quality

Name: Award criterion 3 - Plan of approach

It is important for ProRail that the supplier can provide support during both the installation of the interrogators and their implementation. The tenderer will in the plan of approach explain how it intends to implement this process and how it will relieve ProRail of the burden by including:

- Description of the scope and responsibilities of the tenderer.
- The extent to which the tenderer demonstrates expertise to carry out the work successfully.
- Description of how the tenderer will tackle the work within the planning.
- A description of what commitment and/or activities are expected from the ProRail and when.
- A planning: Overview of the work to be carried out. A maximum quality value (notional discount) of €45,000 can be achieved for this criterion.

Weight (points, exact): 0

### 5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system

No dynamic purchase system

Electronic auction:

### 5.1.16 Further information, mediation and review

Review organisation: ProRail B.V.

Organisation providing additional information about the procurement procedure: ProRail B.V.

Organisation providing more information on the review procedures: ProRail B.V.

Organisation signing the contract: ProRail B.V.

## 6. Results

Maximum value of the

180 000EUR

framework  
agreements in  
this procedure:

Approximate  
value of the  
framework  
agreements: 0EUR

### **6.1 Result Lot Identifier: LOT-0000**

At least one winner was chosen.

Framework agreement:

Maximum  
value of the  
framework  
agreement: 180 000EUR

#### **6.1.2 Information about winners**

Winner:

Official name: OptaSense Ltd

Tender:

Tender  
identifier: 1

Identifier of  
lot or group  
of lots: LOT-0000

Value of the  
result: 180 000EUR

Country of  
origin of the  
product or the  
service: GBR

Subcontracting no  
:

Contract information:

Identifier of  
the contract: CON-0001

Title: P1 Landelijk - Fibre Optic Accoustic Sensing interrogators

Date on  
which the  
winner was  
chosen: 02/05/2024

Date of the  
conclusion of  
the contract: 17/05/2024

The contract  
is awarded  
within a  
framework  
agreement: false

Organisation

signing the ProRail B.V.  
contract:

#### **6.1.4 Statistical information**

Summary of the review requests the buyer received:

Number of  
complainants: 0

Received tenders or requests to participate:

Type of  
received Tenders submitted electronically  
submissions:

Number of  
tenders or  
requests to 5  
participate  
received:

Type of  
received Tenders from micro, small or medium tenderers  
submissions:

Number of  
tenders or  
requests to 0  
participate  
received:

Type of  
received Tenders  
submissions:

Number of  
tenders or  
requests to 5  
participate  
received:

### **8. Organisations**

#### **8.1 ORG-0001**

Official name: ProRail B.V.

Registration  
number: 381962604

Postal address: Moreelsepark 3

Town: Utrecht

Postcode: 3511 EP

Country  
subdivision Utrecht(NL310)  
(NUTS):

Country: Netherlands

Contact point: Daan Versteeg

Email: aanbestedingen@prorail.nl

Telephone: +31 0882311746

Internet  
address: <http://www.prorail.nl/leveranciers/aanbesteden-en-inkoop>

Other contact points:

Official name: Rechtbank Midden-Nederland

Postal address: Postbus 16005

Town: Utrecht

Postcode: 3500 DA

Country  
subdivision Utrecht(NL310)

(NUTS):

Country: Netherlands

Contact point: Rechtbank Midden-Nederland

Email: Civiel.RB-MNL.utrecht@rechtspraak.nl

Telephone: +31 883620000

Internet  
address: <http://www.rechtspraak.nl>

Other contact points:

Official name: via TenderNed

Town: Utrecht

Postcode: 3511 EP

Country  
subdivision Utrecht(NL310)

(NUTS):

Country: Netherlands

Email: aanbestedingen@prorail.nl

Internet  
address: <http://www.prorail.nl/leveranciers>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Review organisation

Organisation providing more information on the review procedures

Organisation signing the contract

### **8.1 ORG-0002**

Official name: OptaSense Ltd

Size of the  
economic operator: large

Registration  
number: 1015382

Postal address: Meadows Business Park 3

Town: Camberley, Surrey

Postcode: GU17 9AB

Country  
subdivision West Surrey(UKJ25)

(NUTS):

Country: United Kingdom

Contact point: ANDREW HALL

Email: contact@optasense.com  
Telephone: +44 12523920000  
Internet address: http://www.optasense.com

Roles of this organisation:

Tenderer

Group leader

Winner of these lots: LOT-0000

## **11. Notice information**

### **11.1 Notice information**

Notice identifier c80c1b38-94b9-4b77-8e5c-12e82dea6150-01  
/version:

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice dispatch date: 02/07/2024 09:52 +02:00

Languages in which this notice is officially available: English

### **11.2 Publication information**