

09/07/2024

1. Buyer

1.1 Buyer

Official name: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Legal type of the buyer: Central government authority

Activity of the contracting authority: Economic affairs

2. Procedure

2.1 Procedure

Title: Experts for the execution of the climate-smart programme in Uganda of CBI

Description: This project will support a selected group of SME's in Uganda that export coffee to Europe to comply with climate-smart coffee production and the new European regulation on deforestation. The project will also contribute to the wider sector transition to climate-smart coffee production, by supporting SMEs in working with farmers on climate-smart coffee production, through the development of public-private service provision and by facilitating sector exchange. This project contains two lots. Lot 1: maximum value of 864,000 EUR Lot 2: maximum value of 375,000 EUR Total value of this Framework Agreement: 1.239,000 EUR

Procedure identifier: 6e61afa3-bade-4ff7-9a25-0b1718f35f8e

Internal identifier: IUC 202308080

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure: This tender consists of two lots. For details see the Tender Document.

2.1.1 Purpose

Main nature of the contract: Services

Main classification(cpv): 75210000Foreign affairs and other services

Additional classification(cpv): 75211000Foreign-affairs services

2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Uganda

2.1.3 Value

Estimated
value 1 239Euro
excluding VAT
:

2.1.4 General information

Legal basis:

Directive 2014/24/EU

5. Lot

5.1 Lot technical ID:LOT-0001

Title: lot 1: a team of three experts for business export coaching, EUDR compliance, climate-smart coffee production and coordination

Description: This lot consists of a team of 3 experts: a) Expert for EUDR compliance and business export coaching; b) Expert for climate-smart coffee; c) Expert for local project coordination The maximum value of lot 1 is: 864,000 EUR

Internal
identifier: 1

5.1.1 Purpose

Main nature of
the contract: Services

Main
classification(cpv): 75210000Foreign affairs and other services

Additional
classification(cpv): 75211000Foreign-affairs services

Options:

Description of
the options: The Tendering Authority intends to conclude a Contract (Framework Agreement) with one team for each lot for an initial period of one year with a unilateral option for the Contracting authority to extend the Contract with four years.

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional
information: Uganda

5.1.3 Estimated duration

Start date: 03/04/2024

Duration end
date: 03/04/2029

5.1.4 Renewal

Maximum
renewals: 1

The buyer
reserves the
right for
additional
purchases

The Tendering Authority intends to conclude a Contract (Framework Agreement) with one team for each lot for an initial period of one year with a unilateral option for the Contracting authority to extend the Contract with four years.

from the contractor, as described here:

5.1.5 Value

Estimated value excluding VAT 864 000Euro
:

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7 Strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name: 5.2.1 Composition of the team

Description: Provide for this award criterion the following information: 1. Proposed team of experts to implement the assignment: a list of names, positions and relevant knowledge, experience and competencies of the members of the team in concise CVs, which meet the requirements mentioned in sections 2 and 3 of the Tender Document. 2. A clear overview of the different roles, tasks and division of tasks between the different experts in the proposed team. 3. Procedure used by the proposed team in case of default to deliver the required results or unanticipated changes due to external circumstances.

Fixed value (total): 25

Criterion:

Type: Quality

Name: 5.2.2 Preferences related to expertise and approach in business export coaching for Ugandan coffee companies

Description: Provide for this award criterion the following information: 1. Describe in a concise manner how you would coach a group of coffee exporting SMEs in Uganda to comply with the EUDR to ensure successful export to the EU. 2. Identify the three main obstacles you anticipate an Ugandan coffee SME will encounter when attempting to comply to the EUDR, and how you would support participating SMEs to overcome these obstacles. 3. Explain how you would facilitate learnings between a group of frontrunners in the coffee sector and other companies (second movers) to share knowledge regarding exporting to the EU and EU regulations.

Fixed value (total): 20

Criterion:

Type: Quality

Name: 5.2.3 Preferences related to EU coffee market network

Description: Provide for this award criterion the following information: 1. Explain how you would involve EU buyers in the project and your approach to matchmaking exporting SMEs and EU buyers. 2. Describe in a concise manner how you would support Ugandan coffee SMEs in exporting climate-smart coffee to the EU market by leveraging your network. 3. Provide a description of your network in the various European sourcing markets for coffee, identifying where you see the main opportunities for premiums for Ugandan climate-smart coffee.

Fixed value (total): 15

Criterion:

Type: Quality

Name: 5.2.4 Preferences in competence on climate-smart coffee production and sourcing

Description: Provide for this award criterion the following information: 1. Describe in a concise manner how you would provide coaching to farmers to transition from traditional coffee production to climate-smart coffee production. 2. Describe in a concise manner how you would provide coaching to SMEs in sourcing climate-smart coffee. 3. Explain how you would facilitate learnings on climate-smart coffee production and sourcing needs between farmers and SMEs.

Fixed value (total): 20

Criterion:

Type: Quality

Name: 5.2.5 Preferences related to project coordination, including arranging logistics, in the Ugandan context

Description: Provide for this award criterion the following information: 1. Describe in a concise manner what kind of arrangements you expect to make for this project and how you will facilitate coordination and logistics. 2. Describe in a concise manner the main three coordination and logistical problems you expect and how you will solve these problems ('troubleshooting').

Fixed value (total): 10

Criterion:

Type: Price

Name: 5.4 Preferences in relation to prices/rates

Description: Please for this award criterion fill in annex 7: Prices/rates for lot 1 and/or lot 2.

Fixed value (total): 10

5.1.15 Techniques

Framework agreement:

Framework agreement, with reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Mediation organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing additional information about the procurement procedure: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more information on the review procedures: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation signing the contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot technical ID:LOT-0002

Title: Lot 2: a team of two experts for paid-for-services and sector development and coordination

Description: This lot consists of a team of two experts: a) Expert for paid-for-services and sector development; b) Expert for local project coordination. This lot has a maximum value of 375,000 EUR

Internal identifier: 2

5.1.1 Purpose

Main nature of the contract: Services

Main classification(cpv): 75210000Foreign affairs and other services

Additional classification(cpv): 75211000Foreign-affairs services

Options:

Description of the options: The Tendering Authority intends to conclude a Contract (Framework Agreement) with one team for each lot for an initial period of one year with a unilateral option for the Contracting authority to extend the Contract with four years.

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Uganda

5.1.3 Estimated duration

Start date: 03/04/2024

Duration end date: 03/04/2029

5.1.4 Renewal

Maximum

renewals: 1

The buyer reserves the right for additional purchases from the contractor, as described here:

The Tendering Authority intends to conclude a Contract (Framework Agreement) with one team for each lot for an initial period of one year with a unilateral option for the Contracting authority to extend the Contract with four years.

5.1.5 Value

Estimated value excluding VAT 375 000Euro
:

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7 Strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name: 5.2.6 Composition of the team

Description: Provide for this award criterion the following information: 1. Proposed team of experts to implement the assignment: a list of names, positions and relevant knowledge, experience and competencies of the members of the team in concise CVs, which meet the requirements mentioned in sections 2 and 3 of the Tender Document. 2. A clear overview of the different roles, tasks and division of tasks between the different experts in the proposed team. 3. Procedure used by the proposed team in case of default to deliver the required results or unanticipated changes due to external circumstances.

Fixed value (total): 30

Criterion:

Type: Quality

Name: 5.2.7 Preferences relating to development of paid-for-service models

Description: Provide for this award criterion the following information: 1. Explain the type of services you think Ugandan SMEs will need to comply with the EUDR and in sourcing climate-smart coffee and exporting this coffee to the EU. 2. Describe in a concise manner your approach in developing sustainable business service delivery models for sector associations and service providers in the coffee sector. 3. Describe in a concise matter your approach in jointly developing business cases for sustainable service delivery models in cooperation with service providers and Ugandan coffee SMEs.

Fixed value (total): 25

Criterion:

Type: Quality

Name: 5.2.8 Preferences related to building coalitions/multi-stakeholder partnerships, including pilot development

Description: Provide for this award criterion the following information: 1. Describe in a concise manner your approach in building and maintaining a coalition/multi-stakeholder partnership in the Ugandan coffee sector to drive sector transition processes around climate-smart coffee production. Please include how you would utilise your network in the Ugandan coffee sector to do so. 2. Describe in a concise manner what kind of pilots you would develop to identify best practises around climate-smart coffee production. 3. Describe in a concise manner your approach in documenting and disseminating best practises to drive sector transition processes around climate-smart coffee production.

Fixed value (total): 25

Criterion:

Type: Quality

Name: 5.2.9 Preferences related to project coordination, including arranging logistics, in the Ugandan context

Description: Provide for this award criterion the following information: 1. Describe in a concise manner what kind of arrangements you expect to make for this project and how you will facilitate coordination and logistics. 2. Describe in a concise manner the main three coordination and logistical problems you expect and how you will solve these problems ('troubleshooting').

Fixed value (total): 10

Criterion:

Type: Price

Name: 5.4 Preferences in relation to prices/rates

Description: Please for this award criterion fill in annex 7: Prices/rates for lot 1 and/or lot 2.

Fixed value (total): 10

5.1.15 Techniques

Framework agreement:

Framework agreement, with reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Mediation organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing additional information about the procurement procedure: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more information on the review procedures: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation signing the contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6. Results

Maximum value of the framework agreements in this procedure: 1 239 000Euro

Approximate value of the framework agreements: 1 239 000Euro

6.1 Result lot Identifier: LOT-0001

At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 864 000Euro

Re-estimated value of the framework agreement: 864 000Euro

6.1.2 Information about winners

Winner:

Official name: Impact Agency LTD

Tender:

Tender identifier: 1

Identifier of lot or group of lots: LOT-0001

Value of the result: 864 000Euro

The tender was ranked: no

The tender is a variant: no

Subcontracting : Yes

Subcontracting value is known no

:

Subcontracting percentage is no known:

Contract information:

Identifier of the contract: CON-0001

Title: P1 lot 1: a team of three experts for business export coaching, EUDR compliance, climate-smart coffee production and coordination

Date on which the winner was chosen: 19/02/2024

Date of the conclusion of the contract: 14/06/2024

The contract is awarded within a framework agreement: no

Organisation signing the contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6.1.4 Statistical information

Summary of the review requests the buyer received:

Number of complainants: 0

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 6

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 3

Type of received submissions: Tenders

Number of tenders or

requests to 7
participate
received:

6.1 Result lot Identifier: LOT-0002

At least one winner was chosen.

Framework agreement:

Maximum
value of the
framework
agreement: 375 000Euro

Re-estimated
value of the
framework
agreement: 375 000Euro

6.1.2 Information about winners

Winner:

Official name: Brandwise B.V.

Tender:

Tender
identifier: 2

Identifier of
lot or group of
lots: LOT-0002

Value of the
result: 375 000Euro

The tender
was ranked: no

The tender is a
variant: no

Subcontracting
: Yes

Subcontracting
value is known no
:

Subcontracting
percentage is no
known:

Contract information:

Identifier of
the contract: CON-0002

Title: P2 Lot 2: a team of two experts for paid-for-services and sector development and coordination

Date on which
the winner
was chosen: 19/02/2024

Date of the
conclusion of
the contract: 14/06/2024

The contract is
awarded
within a no
framework
agreement:

Organisation Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
signing the Nederland (RVO)
contract:

6.1.4 Statistical information

Summary of the review requests the buyer received:

Number of
complainants: 0

Received tenders or requests to participate:

Type of
received Tenders submitted electronically
submissions:

Number of
tenders or
requests to 7
participate
received:

Type of
received Tenders from micro, small or medium tenderers
submissions:

Number of
tenders or
requests to 4
participate
received:

Type of
received Tenders
submissions:

Number of
tenders or
requests to 8
participate
received:

8. Organisations

8.1 ORG-0001

Official name: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)

Registration
number: 12024663

Postal address: Prinses Beatrixlaan 2

Town: Den Haag

Postcode: 2595 AL

Country
subdivision
(NUTS): Agglomeratie 's-Gravenhage(NL332)

Country: Netherlands
Contact point: Herma Dijkgraaf
Email: herma.dijkgraaf@rvo.nl
Telephone: +31 629026096
Internet address: <http://www.rvo.nl>

Other contact points:

Official name: -

Town: nvt
Postcode: 2595 AL

Country subdivision (NUTS): Agglomeratie 's-Gravenhage(NL332)

Country: Netherlands
Email: nvt@nvt.nl
Internet address: <http://www.nvt.nl>

Other contact points:

Official name: Rechtbank 's-Gravenhage
Postal address: Postbus 20302
Town: Den Haag
Postcode: 2500 EH

Country subdivision (NUTS): Agglomeratie 's-Gravenhage(NL332)

Country: Netherlands
Email: voorlichting.rb.den.haag@rechtspraak.nl
Telephone: +31 703813131
Internet address: <http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Review organisation

Organisation providing more information on the review procedures

Mediation organisation

Organisation signing the contract

8.1 ORG-0003

Official name: Brandwise B.V.

Size of the economic operator: Micro

Registration number: 52243737

Postal address: Lomanstraat 88H

Town: AMSTERDAM
Postcode: 1075RG
Country subdivision (NUTS): Agglomeratie 's-Gravenhage(NL332)
Country: Netherlands
Contact point: Jim Tersteeg
Email: jim@tersteeg.nu
Telephone: +31 639641607
Roles of this organisation:

Tenderer

Winner of these lots: LOT-0002

8.1 ORG-0002

Official name: Impact Agency LTD

Size of the economic operator: Large

Registration number: 997960

Postal address: Luthuli Avenue 124

Town: Kampala - Oeganda

Country: Uganda

Contact point: Koen Sneyers

Email: koen@impact-lines.com

Telephone: +256 783025493

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

11. Notice information

11.1 Notice information

Notice identifier /version: cc82d8ed-6c9c-4541-a754-35cf5c60422c-01

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice dispatch date: 09/07/2024 14:55 +02:00

Languages in which this notice is officially available: English

11.2 Publication information